



An invite-only Executive Roundtable

# Transformation Strategies for Banking in Vietnam: Embracing AI, Personalisation and Convergence

Unlocking new horizons in Cash Management,  
Trade Finance, Supply Chain Finance, and  
Retail Banking



eMACH.ai

29th August, Pullman Hanoi, Vietnam

4pm - 7:15pm, followed by networking dinner

RSVP →

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# SPEAKER LINE UP



**Pham Anh Tuan**

Director of Payments,  
State Bank of Vietnam



**Duc Luu Danh**

Deputy CEO, Saigon  
Hanoi Bank



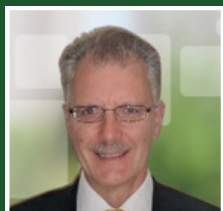
**Viet Anh Pham**

Hybrid Cloud Sales  
Lead, Red Hat



**Duc Dang**

Head of Business  
Development, Enterprises,  
Intel



**David Hennah**

Global Head of Trade &  
Supply Chain Finance,  
iGTB



**Rajesh Makhija**

Executive Vice President &  
Head of eMACH.ai Cloud,  
Intellect



**Paramdeep Singh**

Partner, Executive Vice  
President & Head - Asia  
Pacific, iGCB Intellect



**Mousami Kshirsagar**

SVP & Head Solution  
Consulting, APAC & IMEA,  
iGTB Intellect



**Kishalaya Das**

EVP & Partner, Head –  
ASEAN, MEA & India  
iGTB Intellect



**Shobhit Sharma**

SVP & Head of Sales  
and Client Relationships  
APAC, iGTB Intellect

# AGENDA

3:45 PM – 4:15 PM

**ARRIVAL, REGISTRATION & REFRESHMENTS**

4:15 PM – 4:20 PM

**WELCOME ADDRESS**

**Kishalaya Das**

EVP & Partner, Head – ASEAN, MEA & India  
iGTB Intellect

4:20 PM – 4:30 PM

**OPENING ADDRESS**

**Pham Anh Tuan**

Director of Payments, State Bank of Vietnam

4:30 PM – 4:50 PM

**MAXIMISING VALUE OUT OF YOUR TECHNOLOGY INVESTMENTS USING eMACH.ai**

**Rajesh Makhija**

Executive Vice President & Head of eMACH.ai Cloud,  
Intellect

4:50 PM – 5:05 PM

**LEVERAGING eMACH.ai TO ACCELERATE RETAIL AND SME LENDING**

**Paramdeep Singh**

Partner, Executive Vice President & Head - Asia Pacific  
iGCB Intellect

5:05 PM – 5:45 PM

**CONVERGENCE OF CASH, TRADE & SUPPLY CHAIN FINANCE**

**Presentation**

- Product led approach for Transaction Banking growth
- Launch of DTB Cloud for Vietnam

**Mousami Kshirsagar**

SVP & Head Solution Consulting, APAC & IMEA,  
iGTB Intellect

# AGENDA

5:05 PM – 5:45 PM

## Panel Discussion

Explore digitalisation-led collaboration between corporates and banks across transaction banking. Unlocking efficiencies and driving innovation with AI.

### Moderator:

#### David Hennah

Global Head of Trade & Supply Chain Finance,  
iGTB Intellect

### Panellist:

#### 1. Duc Luu Danh

Deputy CEO, Saigon – Hanoi Bank

#### 2. Senior Transaction Banking Leaders

5:45 PM – 5:55 PM

## COFFEE BREAK

5:55 PM – 6:20 PM

## PANEL DISCUSSION : A CORPORATE/ SME PERSPECTIVE

Collaboration between Corporates and Banks for Enhanced Working Capital Management across Transaction Banking.

### Moderator:

#### David Hennah

### Panellist:

#### 1. Nguyen Thi Huong

CFO, Goldcoin

#### 2. Dang Thanh Huong

CFO, Chinfon Cements

# AGENDA

6:20 PM – 6:35 PM

## CUSTOMER SUCCESS STORY

Vietcombank Transformation Journey : A Case Study

### Shobhit Sharma

SVP & Head of Sales and Client Relationships APAC,  
iGTB Intellect

### Lan Duong

Country Head, Sales for Vietnam, iGTB Intellect

6:35 PM – 6:50 PM

## INDUSTRY PERSPECTIVE BY MICROSOFT

Explore the full potential and the latest trends in  
Generative AI: Impact on Corporate Banking

6:50PM – 7:10 PM

## POWERING CUSTOMER CENTRIC BANKING SERVICES WITH AN OPEN PLATFORM

### Speakers

#### 1. Viet Anh Pham

Hybrid Cloud Sales Lead, Red Hat

#### 2. Duc Dang

Head of Business Development, Enterprises, Intel

7:10 PM – 7:15 PM

## VOTE OF THANKS

### Shobhit Sharma

SVP & Head of Sales and Client Relationships APAC,  
iGTB Intellect

7:15 PM Onwards

## NETWORKING DINNER

# MORE THAN 60% OF THE WORLD'S TOP BANKS #winwithiGTB

6 of TOP 10

North  
American Banks



7 of TOP 10

European  
Banks



5 of TOP 10

SE Asia + ANZ  
Banks



5 of TOP 10

Malaysia and  
Vietnam Banks



8 of TOP 10

Indian  
Banks



8 of TOP 10

Middle  
Eastern Banks



109

TRANSACTION  
BANKS AS CLIENTS

324

INSTALLATIONS

100

COUNTRIES

2400+

PROFESSIONAL

RSVP:

**Lan Duong**

Country Head, Sales for Vietnam, iGTB Intellect

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